



**Indian Education Society's
Management College and Research Centre**



Admission Brochure 2019-2021

Two Year Full – Time Programmes

- **Post Graduate Diploma in Management**
- **Post Graduate Diploma in Management
(Pharma and Healthcare Management)**

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A B-School with Global Connect

IES Management College and Research Centre (IESMCRC) is a premier business school, committed to academic excellence. Towards achieving this IESMCRC gives global exposure through collaborations; industry alliances and student engagements:

- MOUs with FHNW University, Switzerland, NTHU University, Taiwan, Yuntech University, Taiwan, CYUT University, Taiwan and Asia University, Taiwan
- IESMCRC has Industry Alliances with CII; IMC; MEDC; Aamhi Udyogini Pratishtan for organising conferences and events with assistance of faculty and students.
- Students Engagements @IESMCRC include interaction with ASEAN Delegations; Singapore International Foundation; Common Wealth Alliance of Young Entrepreneurs; CII Higher Education Summit; IMC International Finance Conference; IMC Fusion Conference; CII Yuva, Coffee with CEO; CII-Make In India; CII-Yi Youth Conclave; CII Yi TAKE PRIDE to name a few.

PGDM programme offered by IESMCRC is the Programme approved by AICTE.

IESMCRC also offers International Courses to a few selected students:

- 4 credit course-Study Abroad Programs
 - FHNW University, Switzerland
 - YUNTECH University, Taiwan
- Student exchange program for a duration of 5 months. The tuition fee is waived off by the foreign Universities. The student has to only pay for visa, travel and stay
 - CYUT University, Taiwan
 - YUNTECH University, Taiwan
- 4 credit course on Corporate India Tour in which select set of students from IESMCRC and our sister universities study cross cultural business integration followed by company visits and presentations.
- Paid international internship at Taiwan for 3 months. The student has to pay for visa, travel and stay.

Admissions to Post Graduate Diploma in Management

Please read all the sections carefully, follow the instructions as stated and fill in as much details about yourself as you can. You need to provide relevant details against the mandatory fields during the application process. This will enable us to assess your application properly.

1. Eligibility

PGDM

Specialization - Finance, Marketing, HR, Operations, Entrepreneurship Management and Business Analytics

- Bachelor degree in any discipline from a recognized University with minimum 50% marks in aggregate or equivalent grade.

PGDM (PHM)

Specialization – Pharma Management, Health Care and Hospital Management

- Bachelor degree in Pharmacy, Medicine, Biology, Chemistry and other Life Sciences with minimum 50% marks in aggregate or equivalent grade.

Applicants appearing for final year degree examination can also apply. However, if selected, they will have to produce the proof of completion of their graduation with minimum 50% marks **before, 31st October, 2019**, failing which their admission will be cancelled and the entire fees paid by them will be forfeited.

Applicants having backlog of subjects or ATKTs, which are not cleared till 31st March 2019 are not eligible for admission. Similarly those who did not clear their SSC and HSC examinations in first attempt are also not eligible for admission.

2. Aptitude Test

Applicants having valid test scores in either of the following tests are eligible to apply:-

- | | |
|--------|----------|
| ✓ GMAT | ✓ ATMA |
| ✓ CAT | ✓ CMAT |
| ✓ XAT | ✓ MH-CET |
| ✓ MAT | |

Applicants must submit the documentary proof / evidence for the aptitude test score which they are mentioning in the form. If candidates have not received the test score till the time of submitting the application form then they should submit the photocopy of their score card at the time of PI.

Applicants should mention scores of all the tests they have appeared for IESMCRC will consider the highest score among all the tests which the applicant has provided in the application form.

Note: IIMs or any other agency conducting the above tests have no role in the selection process of IESMCRC.

3. Admission Processing Fees and Payment Options

- The admission processing charges for PGDM Programme are INR.2000/-
- The admission processing charges can be paid online (VISA/MasterCard/Net banking) or offline (DD/NEFT).
- Applicants will be given access to the online application form upon confirmation of the payment.
- The application will be considered as accepted after the completion of entire application form.
- If the applicants choose to pay by Demand Draft or Online Money Transfer (NEFT), they should provide the DD number in case of Demand Draft or UTR number in case of NEFT and enter the details while making the offline payment. After submitting the details 'Payment Confirmation Form' will be generated.

The bank details required for NEFT are as follows:-

Account Name	IES MCRC (Autonomous)
Bank Name	The Greater Bombay Co. op Bank Ltd.
Branch	Bandra Reclamation, Mumbai
Account No.	30200044913
IFSC Code	GBCB0000018
Type of account	Saving

- The applicants should take the printout of the 'Payment Confirmation Form' and send it to the College address (along with DD if the payment is made using demand draft within 3 working days)
- After confirming the payment status by College, applicants will be given access of the online application form. The application will be considered as accepted after the completion of entire application form.

Forms received after the last date will not be considered.

4. Mandatory Documents

All the applicants who get shortlisted for participating in the selection process are advised to submit one set of self-attested documents as per the following sequence at the time of Personal Interview.

- a. 10th, 12th, and Degree (Semester / Year wise) Mark Sheets and Certificate.
- b. Aptitude Test (GMAT / CAT / MAT / XAT / ATMA / CMAT / MH-CET) Score Card, whichever is applicable.
- c. Work Experience Certificate (If any)
- d. "Gap (IF ANY) Affidavit" (Period after Graduation till Admission Date)
- e. Photographs 2 Nos. – Stamp Size (Please write Name on the reverse side of the Photograph along with the Registration No.)
- f. Aadhar Card

The shortlisted applicants must bring the original certificates for the verification at the time of Personal Interview.

5. Selection:

The parameters for Final Selection – PGDM & PGDM(PHM) 2019- 2021

Parameters	Marks	Weightage in Percentage
% Marks in SSC (10 th)	25	5%
% Marks in HSC (12 th)	25	5%
Performance in Group Discussion	25	5%
Performance in Essay Writing	25	5%
Work Experience	25	5%
Aptitude /Entrance Test Score	175	35.00%
Performance in Psychometric Test	100	20%
Performance in PI	100	20%
Total Weightage	500	100%

Original documents are required to be submitted at the time of admission.

Applicants will be given provisional admission on the basis of merit based on their performance in the selection process. All documents shall be verified by IESMCRC with the application registration form details. During verification if any incorrect information is found then the form will be outright rejected.

6. Programme Fees -

PGDM

- 1st year INR 4,00,000/+ Refundable Deposit INR. 10,000/-
- 2nd year INR 4,00,000/+ INR.2000/- towards membership of Alumni Association

PGDM (PHM)

- 1st year: INR 3,50,000/+ Refundable Deposit INR10,000/-
- 2nd year: INR 3,50,000/+ INR.2000/- towards membership of Alumni Association

Selected applicants will have to pay the entire fees at the time of admission.

7. International Courses (Optional)

These are optional courses and selection for them will be subject to the limit of indicated batch size. The estimated cost for each of the international course is mentioned below.

Program/Course	Batch size	Duration	Estimated cost (INR)	Deposit amount (INR)
4-credit course -Study Abroad - FHNW University, Switzerland	15 Students	11 days	250,000	100,000
4 -credit course -Study Abroad - YUNTECH University, Taiwan	20 Students	11days	175,000	100,000
4 Credit course-Corporate India Tour	10 Students	11 days	20,000	20,000
Student exchange programs with YUNTECH University, Taiwan	5 Students	Five months	200,000	100,000
Paid international internship at Taiwan	5 Students	Three months	120,000	100,000

- Students selected for PGDM and PGDM (PHM) should give their option/s for the International Courses at the time of paying programme fees to confirm the admission.
- The deposit amount mentioned in the above table for International Courses has to be paid at the time of admission along with fees.
- The balance amount has to be paid after the announcement of actual cost. The actual cost may be different from the figures mentioned in the above table for various reasons like fluctuations in exchange rate, air fare etc. Depending on the difference, students will either have to pay the additional cost or will be refunded.
- The students not getting selected for the above international courses will be given the refund of the deposit amount after the program confirmation.

8. Scholarship

PGDM

- **Name of the Scholarships:** Merit Scholarship
- **No. of Scholarships:** 5
- **Details:**
 - 50% waiver in the first year tuition fees for the **Top 5-candidates in the IES MCRC Merit List** provided they score minimum 90 percentile in the written aptitude test required for the admission (CAT, MAT etc.)
 - The waiver will continue for the second year, provided the candidate scores average 75% marks in the first year.

The final decision to award the Scholarship remains with the College Management

PGDM (PHM)

- **Name of the Scholarship:-** Merit cum Means Scholarship
- **Description of the Scholarships:** The Objective of the scheme is to provide financial assistance to meritorious students of economically weaker sections and encourage them to take up the professional programme.
- **No. of Scholarships:** 2 in a batch of 60 candidates
- **Eligibility:** The scholarship will be based on admission merit rank and income details
- **% of Tuition Fees waiver under this scholarship:** 50% of Tuition Fees
- **Last date to apply for this scholarship:** Within 20 days from the commencement of the programme.
- **Details:**
 1. Application for Merit-cum-Means Scholarship Scheme should be made separately by the admitted students in PGDM (PHM) programme.
 2. The students shall have minimum of 60% marks or equivalent grade in SSC, HSC and graduation. All the exams viz. SSC, HSC and Graduation should have been cleared in first attempt.
 3. The students should be studying as a regular student in government, local body or government recognized schools / College.
 4. Parental income of the students should not be more than Rupees Four Lac Fifty Thousand per annum from all sources.
 5. Income-Certificate duly certified / to be obtained from the Tehsil Office or any other Competent Authority.
 6. The waiver will continue for the second year, provided the candidate scores average 70% marks in the first year.

The decision of Scholarship Committee / Executive Committee shall be final and binding in cases of all applicants. Any student fulfilling the eligibility does not automatically become eligible for the scholarship.

9. Cancellation of Admission

For any reason if an applicant decides to cancel admission after payment of fees, then the refund will be as per AICTE rules.

10. Important Dates

Last date of submission of online application form	30 th March, 2019
GD and PI rounds would be conducted tentatively from	10 th April, 2019 Onwards

If the seats remain vacant after 3rd Merit List, then the remaining seats will be filled up by the Management of IES as per its discretion and the position in the merit list may or may not be considered.

Note:

1. The actual schedule for GD/PI will be intimated to eligible candidates after 5th April, 2019.
2. Outstation candidates should make their reservations as per the availability during the given dates for selection rounds.
3. Outstation candidates can approach IES Admission Desk in case of any further clarity on dates required after receiving the schedule.
4. IES MCRC reserves the rights to make any changes in the schedule.