

**Indian Education Society's
Management College & Research Centre
Mumbai**

List of Guest Lectures : AY 2015-16

| Sr. No. | Name of Speaker | Designation | Organization | Topic | Day and Date of Lecture | Time of Lecture | Batch/Division | No. of Students | Venue |
|---------|-------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------|---------------------------------------------------|------------------------------------------------------------------------|-----------------------------------------|---------------------|------------------------------------------------------|-----------------|---------------------|
| 1 | Dr. Rahul Mirchandani | Executive Director | Aries Agro | Career as an Entrepreneur & thought on leadership | Monday, 22nd June, 2015 | 11.30 to 1.30 pm | PGDM and PGDM (PHM) | 140 | Seminar Hall, 601 |
| 2 | Dr. Adil Malia | President - HR | Essar Group | How to prepare yourself in the next couple of years to be employable | Tuesday, 23rd June, 2015 | 11.30 to 1.30 pm | PGDM and PGDM (PHM) | 140 | Seminar Hall, 601 |
| 3 | Mr. Sanjoy Chakrabarty | Founder CEO | Graphenemedia Pvt Ltd | Career options in media planning and research | Wednesday, 24th June, 2015 | 11.30 to 1.30 pm | PGDM and PGDM (PHM) | 140 | Seminar Hall, 601 |
| 4 | Mr. Narayan Jaisingh | Chairman | Confederation of Indian Industry | Career options in telecom/mobile world | Thursday, 25th June, 2015 | 11.30 to 1.30 pm | PGDM and PGDM (PHM) | 140 | Seminar Hall, 601 |
| 5 | Mr. Arunaagiri Mudaaliar | CEO & Chief Mentor | E- Cube India Pvt Ltd | Unleash your potential | Tuesday, 30th June, 2015 | 11.30 to 1.30 pm | PGDM and PGDM (PHM) | 140 | Seminar Hall, 601 |
| 6 | Dr. V. Rangaraj | Advisor - New Projects | Aditya Biral Group | How to prepare yourselves in the next two years to be corporate ready | Wednesday, 1st July, 2015 | 11.30 to 1.30 pm | PGDM and PGDM (PHM) | 140 | Seminar Hall, 601 |
| 7 | Mr. K. A Narayan | President - HR | Raymond Group | Challenges in FMCG & Healthcare | Thursday, 2nd July, 2015 | 11.30 to 1.30 pm | PGDM and PGDM (PHM) | 140 | Seminar Hall, 601 |
| 8 | 1. Ms. Shibani Belwalkar 2. Mr. Satish Ghorge 3. Mr. Deodatta Kalyankar | 1. Main Speaker- HR Consultant 2. Chairman 3. Secretary NIPM, Head - Corporate HR | 1- 2. NIPM 3. Zicom Electronics Systems Ltd | Personal Branding | Thursday, 16th July, 2015 | 5.30 to 7.30 pm | Corporate Members of NIPM/ Students & Faculty of IES | 150 | Seminar Hall, 601 |
| 9 | 1. Mr. Ahaya Shankar 2. Ms. Shrabani Basu | 1. CEO, KisaN Group 2. Vice President HR, Reliance Industries | Kisan Group Reliance Industries | | Wednesday, 29th July, 2015 | | MMS Sem - I | | Seminar Hall, 601 |
| 10 | Mr. Manish Behl, | Managing Director | Brain Cloud | Current International Trade Development and Global Business Strategies | Friday, 7th August, 2015 | 5.00 to 6.00pm | MMS Sem -III & PGDM , PGDM (PHM) Sem - IV | 100 | Seminar Hall, 601 |
| 11 | Mr. Sagar Amula | Manager | Appliances, Panasonic. | Selling and Negotiation Skills | Saturday, 8 th August-2015 | 9.30 am to 11.30 am | PGDM Sem - I | 60 | Class Room No., 305 |
| 12 | Mr. H.K. Behera | General Manager | Union Bank of India | Banks as enablers in Make in India campaign | Monday, 10th August, 2015 | 11.30 am to 1.30pm | PGDM Sem - IV | 52 | Class Room No. 304 |
| 13 | Mr. Kishor Pradhan | CEO | Lala Lajpatrai College of Law | Supply Chain Financing | Thursday, 13 th August, 2015 | 4.00 to 6.00pm | MMS Sem - III | 15 | Class Room No, 301 |
| 14 | C.A , Vinay Kshirsagar | Chief Financial Officer | Indian Register of Shipping | INR-USD Forecasting- An Innovative thought. | Saturday, 22 nd August, 2015 | 12.00 pm to 2.00 pm | PGDM & MMS - Finance | 24 | Class Room No, 309 |

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|----|----------------------------------------------------------------------------|----------------------------------------------------|------------------------------------------------------------------------------------|------------------------------------------------------------|--------------------------------------------|---------------------|------------------------------------------------------|-----|--------------------|
| 15 | Mr. Ulhas Deshpande | Vice President | NIPM | Workers Participation in Management | Tuesday, 25 th August, 2015 | 2.00 to 4.00pm | PGDM Sem -IV & MMS HR Sem -III | 23 | Class Room No, 303 |
| 16 | Mr. Suresh Nimbalkar | Senior Vice President | Hansa Research | Media Research | Thursday, 27 th August, 2015 | 4.00 to 5.30pm | MMS Marketing - Sem - III | 15 | Class Room No, 301 |
| 17 | Mr. Rajiv Kumar | Global Head HR | Tata Financial Services, TCS | How to Manage Performance | Monday, 31st August, 2015 | 5.00 to 7.00pm | PGDM and MMS - HR | 22 | Class Room No, 303 |
| 18 | Mr. Rakesh N. Jambusaria | Director | Career Transformation Company | Corporate Expectations at entry Level | Saturday, 5 th September, 2015 | 11.30 to 1.30 pm | PGDM & PGDM (PHM) Sem-I & Sem-IV | 95 | Seminar Hall, 601 |
| 19 | Mr. Amit Shah | Fund Manager | MET LIFE | CAPM- A fund Managers Perspective | Sunday 6 th September, 2015 | 10.00 to 12.00pm | PGDM Sem-IV & MMS Finance Sem-III | 60 | Class Room No, 309 |
| 20 | Mr. Shubham Agarwal | VP - Head of Quantitative Research | Motilal Oswal | Machine Learning – Future of Forecasting | Tuesday, 8th September, 2015 | 5.00 to 7.00pm | PGDM Sem -IV & MMS Finance Sem-III | 60 | Class Room No, 309 |
| 21 | Mr. Badrick Gosar | Manager | Edelweiss | Management of NPA 's | Saturday, 12 th September, 2015 | 9.00 am to 11.00 am | PGDM Sem - I | 120 | Seminar Hall, 601 |
| 22 | Ms. Nivedita Betgeri | Manager Strategy Planning | Shoppers' Stop Ltd | Connecting with Customers by Improving Customer Experience | Saturday, 26th September, 2015 | 4.00 to 5.30 pm | MMS Marketing Sem - III | 16 | Class Room No, 201 |
| 23 | 1. Mr. Tushar Deshmukh 2. Mr. Tej Contractor 3. Ms. Urvasi Dharadhar | 1. Proprietor 2. Director 3. General Manager | 1. Maya Auto-rentals 2. Mayur Contractor Logistics Pvt. Ltd 3. Saraswat Bank | Introduction to entrepreneurship | Tuesday, 13th October 2015 | 11.30 to 1.30 pm | PGDM Sem -IV | 40 | Seminar Hall, 601 |
| 24 | Ms. Jharna K. Pandya, | Dy. Manager – Corporate HR | Indoco Remedies | Performance Management System | Saturday, 17th October, 2015 | 12.15 pm to 2.15 pm | MMS HR Sem-III | 9 | Class Room No, 302 |
| 25 | Mr. Jatin Mehta | Senior Manager | NSE | Treasury Management | Saturday, 17th October, 2015 | 12.15 pm to 2.15 pm | PGDM Sem -IV and MMS Finance Sem-III | 60 | Class Room No, 309 |
| 26 | Mr. Bhavik Thakkar | Manager | JLL | Art of giving Stress Interviews | Monday, 7th November, | 2.30 pm | PGDM, PGDM (PHM) Sem- I and MMS Sem - I & III | 35 | Seminar Hall, 601 |
| 27 | Mr. Berinder Sahni | Director | Unicus Advisors | Role of Investment Banking in Financial System | Monday, 16th November, 2015 | 8.30 am to 10.00 am | MMS Sem - III | 10 | Class Room No, 501 |
| 28 | Ms. Poonam Kanuga | Manager | CBRE | Writing a CV - Common mistakes to avoid and land the job | Saturday, 21 st November, 2015 | 2.30 to 4.30 pm | PGDM, PGDM (PHM) Sem II & V and MMS Sem - II & III | 30 | Class Room No, 309 |
| 29 | Mr. Amit Banka, | Founder | Equitycrest and Business Doctors | Raising funds through Venture Capital | Friday 4 th December. 2015 | 11.30 to 1.30 pm | PGDM Sem - V | 50 | Class Room No, 309 |

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| 30 | 1.Mr. Mohan Tanksale 2. Mr. Abizer Merchant 3. Dr. Patrick McConnell | Chief Executive Regional Director Fellow - Macquarie University | IBA Macquarie University Fellow - Macquarie University | Talk on "Why Strategies fail?" | Thursday, 10 th December, 2015 | 10.00 to 12.00 pm | PGDM | 30 | World Trade Centre |
| 31 | 2. Mr. Abizer Merchant 3. Dr. Patrick McConnell | Regional Director Fellow - Macquarie University | IBA Macquarie University Fellow - Macquarie University | Behavioral Finance and Bank Failures | Thursday, 10 th December, 2015 | 12.00 to 2.00pm | PGDM | 30 | World Trade Centre |
| 32 | Dr. Sudeep Dutt | Asst. General Manager | SBI | Financial Risk Management in Public Sector Banks | Saturday, 12 th December, 2015 | 9.00 to 11.00 am | PGDM , MMS | 55 | Seminar Hall, 601 |
| 33 | Mr. Rajen Kanitkar | HR-Head Vice-President | Vemblife Style (P) Ltd NIPM | Recent Trends in Compensation | Thursday, 17 th December, 2015 | 2.30 to 3.30 pm | PGDM & MMS -HR | 25 | Class Room No.202 |
| 34 | Ms. Anuja Jaripatke | Economist | CARE Ratings (Credit Analysis & Research Ltd.) | Monetary Policy & Reforms | Tuesday, 22 nd December, 2015 | 9.00 am to 11.00am | PGDM Sem - II | 60 | Seminar Hall, 601 |
| 35 | Mr. Chetan Raikar | Chairman | Structwel Designers and Consultants Pvt. Ltd. | Challenges of Creativity and Innovation for a Design Consultant | Monday, 21 st December, 2015 | 9.00 am to 11.00 am | MMS Sem - IV | 50 | Seminar Hall, 601 |
| 36 | Mr Ranjit Konwar | Therapy Lead | Pfizer Ltd | Therapy management in neurosciences | Wednesday 30 th December, 2015 | 3.00 to 5.00 pm | PGDM (PHM) Sem - II & V | 40 | Class Room No.305 |
| 37 | Mr. Sandeep Salve | Chartered Accountant, Assistant Manager | Allana Group of Companies | Impact of GST in Logistics and Supply Chain Management and other areas/ domains like Marketing and Finance | Tuesday, 5th January, 2016 | 5.30 to 7.30 pm | PGDM Sem-III & MMS Sem -II & IV | 13 | Class Room No, 302 |
| 38 | Mr. Arunaagiri Mudaliar | CEO & Chief Mentor | E - Cude India Pvt. Ltd | Unleash Your Potential | Tuesday, 30th June, 2015 | 9.30 to 11.00am | PGDM | 120 | Seminar Hall, 601 |
| 39 | Ms. Trupti Kulkarni | Proprietor | Cloud Talent HR Consultancy. | Recruitment & Selection Methods | Friday, 5 th February 2016 | 12.00 to 2.00pm | PGDM Sem - III | 60 | Class Room No, 304 |
| 40 | Ms.Pooja Ghate | Manager - Corporate Marketing | Accelya Kale Solutions Pvt Ltd | Career Planning: Campus to Corporate transitions | Saturday, 27 th February, 2016 | 4.00 to 6.00pm | PGDM Sem - III | 10 | Seminar Hall, 601 |
| 41 | Mr. Rajesh Joshi | President - Consumer Products (MNT) | Pidilite Industries Limited. | Sales and Distribution | Saturday, 27 th February, 2016 | 10.00 to 12.00 pm | PGDM Sem - III | 85 | Seminar Hall, 601 |
| 42 | Mr. Sanjay Singh | Head Quality Assurance & Tanker Operations (DPA / CSO) | Diamond Ship Management PTE Ltd. | Shipping Logistics | Wednesday, 2nd March , 2016 | 12.00 to 1.00pm | PGDM Sem - III & V & MMS Sem-II, IV | 11 | Class Room No, 302 |

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| 43 | Mr. Ashish Sharma | DGM | Wellness Forever | Organized Pharmacy Retail Chains in India | Friday, 4 th March, 2016 | 4.00 to 5.00 pm | PGDM(PHM)Sem-III | 17 | Class Room No, 203 |
| 44 | Dr. V. Aditya Srinivas | COO & Chief Economist, | BSE Brokers' Forum) | The Overview of the Indian Capital Markets and Indian Economy | Thursday, March 10, 2016 | 8.00 to 9.30 am | MMS Sem- II | 30 | Class Room No, 501 |
| 45 | Mr. Akshay Kulkarni | Manager | NPCIL | Careers in Government Sector | Saturday, 12 th March, 2016 | 3.30 to 4.30 pm | MMS | 50 | Class Room No, 309 |
| 46 | Mr. Saket Agarwal | Account Director | Cogito Consulting | Positioning through Advertising | Saturday, 12 th March, 2016 | 10.00 to 12.00 pm | PGDM | 87 | Seminar Hall, 601 |
| 47 | Mr. Devang Parekh | Senior Analyst, | Accentures | Relative valuations | Saturday, 12 th March, 2016 | 2.00 to 3.00 pm | MMS Finance Sem - IV | 20 | Class Room No, 309 |
| 48 | C.A. Gangadas Amula | Senior Manager | Sudit.K. Parekh and Company | Substantial Acquisition and Take Over Code | Saturday, 12 th March, 2016 | 12.00 to 1.30 pm | MMS Finance Sem - IV | 20 | Class Room, 309 |
| 49 | Ms. Bindu Sujeesh | CEO | Point Blank Advertising P. Ltd. | Communication for Behaviour change in Healthcare | Friday, 18 th March, 2016 | 5.30 to 6.30 pm | PGDM (PHM) | 20 | Class Room No,201 |
| 50 | Mr. Arun Sekhri | Ex-President-HR, | Kotak Mahindra Bank | Conducting Salary Survey | Wednesday, 30 th March, 2016 | 2.00 to 3.30 pm | MMS HR Sem - III | 12 | Class Room No, 302 |
| 51 | Ms. Meghna Girohtra | Director - Strategy | Reliance Entertainment | Career Development: Campus to Corporate transitions | Friday, 18 th March, 2016 | 12.00 to 2.00pm | PGDM Sem -III | 60 | Class Room No, 304 |
| 52 | Ms. Reema Basu | AVP- HR | Deutsche Bank Global Services | Managing employee-mobility- Industry insight | Friday, 1 st April, 2016 | 9.00 to 11.00 am | PGDM Sem - III | 60 | Class Room No, 305 |
| 53 | Dr. Smita Karve | Principal | Lala Lajpatrai College of Law | Law of tort | Saturday, 26 th March 2016 | 1.30 to 2.30 pm | MMS Sem -II | 60 | Class Room No, 501 |
| 54 | Mr. Sanket Salvi | Human Resource Business Partner | Serdia Pharmaceuticals India Pvt Ltd | Career building | Saturday, 9th April, 2016 | 5.30 to 7.00pm | PGDM (PHM) | 20 | Class Room No ,201 |
| 55 | Mr. Vikram More | Founder | Alchemy Advertising | How to start your own business | Thursday,17th March, 2016 | 5.30 to 8.30pm | MMS Sem- IV | 50 | Class Room No, 502 |
| 56 | Mr.Devesh Chawla | Founder &CEO | Chatur Ideas | Chatur Ideas-A One Stop Solution for Entrepreneurs | Thursday,30th July, 2015 | 2.00 to 3.00 pm | PGDM Sem-IV,PGDM (PHM) Sem-IV & MMS | 50 | Class Room No, 301 |
| 57 | Mr. Jay Thakkar | Sr. Technical Research Analyst | Sharekhan | Technical Analysis followed by mock simulation game "Market Niti " | Wednesday, 29 March 2016 | 5.30 to 7.30 pm | MMS Sem-II and PGDM Sem -III | 60 | Computer Lab |

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| In-Charge for Lecture |
| Prof. Mohan Rao |
| Prof. Mohan Rao |
| Prof. Mohan Rao |
| Prof. Mohan Rao |
| Prof. Mohan Rao/ Dr. Suchismita Sengupta |
| Prof. Mohan Rao |
| Prof. Mohan Rao |
| Dr. M.W. Shaikh |
| Dr. Vijay Bhangale |
| Dr. M.W. Shaikh |
| Prof. Svetlana Tatuskar |
| CA Pooja Gupta |
| Prof. Maithili Dhuri |
| Prof. Svetlana Tatuskar |

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| Dr. M.W. Shaikh |
| Prof. Maithili Dhuri |
| Prof. Prajakta Dhuru |
| Prof. Vijay Shahane |
| Prof. Chirag Shah |
| Prof. Chirag Shah |
| Prof. Svetlana Tatuskar |
| Prof. Ritu Sinha |
| Dr. Trupti Karkhanis |
| Prof. Prajakta Dhuru |
| Prof. Chirag Shah |
| Dr. Neeraj Dixit / Prof. Siddharth Dabholkar |
| Prof. Gazia Sayed |
| Dr. Neeraj Dixit / Prof. Siddharth Dabholkar |
| Dr. Trupti Karkhanis |

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| Prof. Mohan Rao |
| Prof. Mohan Rao |
| Dr. Suchismita Sengupta |
| Dr. M.W. Shaikh |
| Dr. Beena Narayan |
| Dr. Minu Mehta |
| Prof. Ulhas W. Karkhanis |
| |
| Prof. Hirendra M. Soni |
| Dr. Suchismita Sengupta |
| Prof. Merlyn D'souza |
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| Dr. Suhas Pai |
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| Prof. Hirendra M. Soni |

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| Dr. Neeraj Dixit |
| Prof. Gazia Sayed |
| Dr. Trupti Karkhanis |
| Dr. Suhas Pai |
| Prof. Svetlana Tatuskar |
| Prof. Svetlana Tatuskar |
| Prof. Ulhas Karkhanis |
| Dr. M.W. Shaikh |
| Prof. Merlyn D'souza |
| Prof. Merlyn D'souza |
| Dr. Mahendra Sawant |
| Prof. Ulhas Karkhanis |
| Dr. Minu Mehta |
| Dr. Mahendra Sawant |
| Prof. Siddharth Dabholkar |

