



SUNNY KOTIAN

Specialization: **Marketing**

CONTACT

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Mumbai-400068

DOB: 28th September 1995

EXPERIENCE

Customer Service Advisor
Firstsource Solutions Ltd.
June '19- December '19

Tasks/Accomplishments.

Ad Hoc amendments to rosters of SKY employees, using tools like Workforce Management (WFM) and KANA.

Trainee Engineer
New Multifab Engineers Pvt Ltd
Aug '18 – Nov '18

Tasks/Accomplishments.

Cost estimation of Hydrogenators, Reactors, Storage tanks and Heat exchangers.

In-plant Trainee Experiences:

1. Godrej Industries Ltd, FADP Division, June'13 – Dec'13
2. Lupin Ltd, Dec'14 – June'15

KEY PROJECTS UNDERTAKEN

Live project with Mars Wrigley

Study on Marketing Strategies of Mars Wrigley (15th Jan'21-15th Feb'21).

Simulation of Methanol Synthesis using syngas (Final Year Engineering project, 2017-18)

POSITION OF RESPONSIBILITY

Student coordinator of Upskill to Shine: Data visualization workshop organized by IES MCRC in March' 2021.

EDUCATION

PGDM IES's Management College and Research Centre, Mumbai	2022	3.66/4
B.E (Chemical Engineering) Dwarkadas J Sanghvi College of Engineering, Mumbai University	2018	65.19%
Diploma (Chemical Engineering) Shri Bhagubhai Mafatlal Polytechnic (SBMP), MSBTE.	2015	67.46%
SSC (Maharashtra State Board) Rustomjee International School, Mumbai	2011	89.45%

ADDITIONAL QUALIFICATION

- The Fundamentals of Digital Marketing by Google Digital Unlocked, April, 2021.
- TCS-ion, Career Edge- Knockdown the Lockdown certificate course, May 2020

INTERNSHIP

The Himalaya Drug Company (Summer Intern)

May '21– July '21

Project Title: A Study of Core Reasons for Low & Inconsistent Billing of Sub-D's and Mapping them.

CO-CURRICULAR AND EXTRA-CURRICULAR ACHIEVEMENTS

- Participated in full day, hands on Data visualization workshop on Tableau and power BI, Mar'21.
- Participated in Article Writing- Evolution of OTT services organized by IIM Shillong, Jan'21.
- CHEM-O-PHILIA, a CHEMICAL ENGINEERING SYMPOSIUM of IIT Bombay, 3rd Position winner in quiz, 2017-18.