

Orientation Program : The stepping stones for a robust future

PGDM and PGDM(PHM)

The orientation program for PGDM and PGDM (PHM) was held from Friday, 17th June to Friday, 1st July, 2016. The program began with lighting of the lamp symbolizing spreading of knowledge by our Chief Guest Mr. Ninad Karpe (MD & CEO – Aptech, Vice Chairman – CII WR) who gave the students an insight on how rapidly the world is evolving today with respect to the technological pace. This was followed by an address by our Guest of Honor, Mr. S. V. Nathan (Senior Director and Chief Talent Officer – Deloitte Consulting) on Leadership on what truly matters.



Mr. Karpe and Mr. Nathan during the Q & A session



Inauguration by lighting of the lamp

MFM / MMM / MIM



Dr. Harsolekar addressing the part time students

The orientation program for our three year part time course MFM / MMM / MIM was held on Saturday 9th July 2016. After a brief introduction by the Director, Dr. Dinesh D. Harsolekar followed by an address by the Dean, Prof. Parag Mahulikar, an ice-breaking session was conducted by Prof. Sushma Karwa.



Mr. Sachdeva and Dr. Sequeira at the inauguration of MMS course

MMS

The newly admitted MMS students had their orientation program on Wednesday, 10th August, 2016. Mr. Vikas Sachdeva (CEO, Edelwise Asset Management), Dr. Neil Sequeira (Vice President - HR, Kokilaben Hospital) were the Chief Guest and Guest of Honor respectively. They enlightened the students on how they should gear up for the future and make their mark in the corporate world.

Our Associations : Preparing students for success in a changing world

MOU Signing Between Pyramid Sports Pvt. Ltd and IES MCRC

Pyramid Sports in association with IES Management College will be launching a **Sport Business Management Course** for those who are interested in pursuing a career in the Sports Industry. Sports Management is an upcoming field attracting not only the youth but also people who are already pursuing a career. This program is going to be a 2 to 3 month weekend course in order to convenience those who are already employed.

A MOU was signed between Mr. Sharan Parikh from Pyramid Sports Pvt. Ltd. and Mr. Satish Lotlikar from IES MCRC on 24th May, 2016.



**Mr. Lotlikar and Mr. Parikh
exchanging the MOU**

MOU Signing Between TWTC and IESMCRC



**Signing and exchange of the MOU between
IES and TWTC**

A Memorandum of Understanding was signed between the Taiwan World Trade Centre and IES Management College on Thursday, 28th April, 2016. This MOU has opened up opportunities of placement in Taiwanese companies for our students and also collaboration with leading Taiwanese Universities. In fact, placements opportunities are offered not only to the existing students of IES but also to the alumni. Discussions are also on for faculty/student exchange programs.

MOU with CII YI

9th May, 2016 was a big day for IES Management College. Young Indian (Yi) of Confederation Of Indian Industry- CII signed an MOU with IES Management College (IESMCRC) at Taj Mahal Hotel Mumbai. Those present included Mr. Naushad Forbes, President CII, Mr. Sudhir Mehta Chairman CII WR, Mr. Ninad Karpe, Vice Chairman CII WR, Mr. Sujit Patil, Yi Chair Mumbai, Mr. Allan Rodrigues, Yi Co Chair Mumbai, Mr. Amol Mirchandani, Chair YUVA Mumbai and Ms. Mitali, Co Chair YUVA Mumbai. The MOU was inked by Dr. Dinesh Harsolekar, Director- IES MCRC.



**Dr. Harsolekar with faculty members and
members of CII Yi**

Training @ IES : We prepare... You perform

Mock Interviews by Industry Executives

In our efforts to train our students to match to the industry expectations, they are required to undergo a mock interview session with the industry experts. This year our students underwent this exercise on 17th September, 2016. The feedback provided by these experts gives our students the knowledge of their current standing and areas of improvement.



**Students being interviewed
by Industry executives**



**Feedback given to students
by Industry executives**

Value Added Course

Microsoft Advance Excel Training was organized by Mr. Suresh Pal (Corporate Trainer : ATS Infotech Ltd.) for final year students so that they can use a simple formula as well as advance functions. An advance user of it would be able to seamlessly write and combine advance formulas. Apart from knowing the formulas, students learned different functions as per their specialization, which will help them for their final placement as well as on the job. The students were distributed in batches of 3 and the duration of each batch was of 3 days. These 3 batches were spread over in the month of August, 2016.

Training Programme NABARD

NABARD conducted a 6 day long pre - recruitment training for SC/ ST/ OBC/ PWD candidates registered for Asst. Manager and Manager level. This program was conducted from Monday, 25th April, 2016 to Saturday, 30th April, 2016. Mr. S. S. Tayade (DGM), Mr. M. Mukharji (DGM) and Ms. Bidisha Dora (AGM) from NABARD were present for the opening ceremony. Mr. M. Mukharji inaugurated the session by the lighting of the lamp. At the end of the 6th day, the feedback received from the participants was that it was a well conducted session and they derived a lot of knowledge, both conceptually and theoretically, from this training program.



Dignitaries on the dais on the inaugural day



Dr. Harsolekar felicitating Mr. Mukharji

Staff Training Program



Staff members getting a hands-on training

This staff training program was conducted by Dr. Aradhana Gautam and Prof. Hirendra Soni, on 30th April, 2016 at IES MCRC. There were 21 staff members present for programme from various department. The training was given on 'Introduction to Advanced applications of Excel and their uses' to achieve optimum efficiency in the work place. The program was highly useful and appreciated by the participants.

Other activities : Your future is created by what you do today

International Yoga Day

Tuesday, 21st June, 2016 was the International Yoga Day and to mark this day, we at IES too, had an early morning refreshing yoga session conducted by our Dean, Prof. Parag Mahulikar. This program was attended by students, faculty and staff of IES Management College.



Prof. Mahulikar conducting basic yoga session on International Yoga Day

Azaadi 70

Our existence in this free, prosperous country is thanks to the sacrifices made by millions of freedom fighters who braced violence peacefully, suffered atrocities with silent but eloquent bravery, and stoically sacrificed their personal gain for the future generations, that is, all of US.

On the request of The Minister for Human Resource Development of our country (Government of India) IES MCRC celebrated "Azaadi 70". The focus was on the theme "Yaad karo qurbaani" to know about the sacrifices in the freedom struggle. A series of competitions, like Essay competition, Rangoli competition, Patriotic songs singing competition etc. was conducted for our students over the duration of almost a fortnight, beginning from 11th August to 23rd August. Our students participated in these competitions with great zeal and enthusiasm.



Students during the Rangoli competition



Faculty members and Judges of the singing competition

Tree Plantation Activity

Saving trees is an important social awareness activity now-a-days and has been included in the student's life by the tree plantation activity at IES MCRC. On 7th July, 2016, our Director Dr. Dinesh Harsolekar planted a sapling in our college campus as a gesture of being environmentally friendly and caring for our planet Earth.



Dr. Harsolekar and Mr. Ghadi during the plantation activity



Dr. Harsolekar and the student team involved in plantation activity

Fresher's Party

Fresher's party for the Batch 2016 -18 was held on 28th August, 2016. The event was held at Soda Water at Andheri (W). There was a talent competition held to choose Mr. Fresher and Ms. Fresher. An attraction was a Photo Booth with accessories for students to use and click pictures along with their batch mates. It was an evening to remember with a lot of fun, laughter, dance, music and definitely a lot of good memories.



Student being felicitated as Ms. Fresher



Students making memories at the photo booth

Ganpati Festival

Lord Ganesha blessed IES MCRC with his presence for 5 days from Monday, 5th September, 2016 to 9th September, 2016. The students, faculty members, staff and support staff worshiped Bappa's presence with devotion and bid farewell to the Lord by immersion of the idol on the 5th day.



Devotion and prayers during Ganpati festival by faculty members, staff and students

Industry Interactions : Knowledge is power if applied

Industrial Visits /Interactions/ Conferences attended by students

No.	Activity	Visited on	Faculty -in-charge	Details of students who attended
1.	Invite by CII for Doordarshan Recording	Sunday, 15th May, 2016	Prof. Mohan B. Rao	CII & Students
2.	8 th Banking & Finance Conference organized by IMC	Monday, 18 th April, 2016	Prof. Mohan B. Rao	PGDM , PGDM (Finance)
3.	Interaction with BMC Commissioner Shri Sharad Ughade	Wednesday, 2nd March, 2016	Dr. Minu Mehta	MMS Sem -IV
4.	BSE Stock Broker Forum on Basics of Stock Market	Friday, 30 th August, 2016	Prof. Maithili Dhuri	PGDM (PHM) Sem I

Guest Lectures

No.	Name of the Speaker	Designation	Organization	Topic
1.	Mr. Rahul Altekari	Industry Director	Auriopro Solutions Ltd.	Opportunities in Operations and Commercial Management
2.	Mr. Kaustubh Shukla	COO – Industrial Products Division	Godrej & Boyce Ltd	MBA Career and Life
3.	Mr. Vinod Shawhney	CEO	Reliance Communications,	Digital Careers
4.	Mr. Bijender Vats	Director - Human Resource	MSD	Career Opportunities in Pharmaceutical Industry
5.	Mr. Vandan Shah	Managing Director	SIPRA Engineering Ltd	Entrepreneurs Journey

6.	Mr. Sanjay B. Phadke,	Executive Vice President	Edlweiss	Opportunities in Finance
7.	Mr. Deepak Ghaisas	Chairman	Gencoval Strategic Services Pvt Ltd	Valedictory session
8.	Mr. Ankit Sapre	Vice President Products	Suryoday Micro Finance Limited	Microfinance to Small Finance Bank – A journey to increase banking footprint
9.	Mr.Vivek Slaria Ms.Anupriya Nayyar	Co-founder Business Head	Greenlatte Learning Services Greenlatte	iLead - iWin
10.	Ms. Sonal Bhatia	Manager	Priority Clients at Standard Chartered Bank	Designing Customer Experience in Banks
11.	Mr. Mahesh Karpekar & Ms. Shikha Mittal	--	NSE BeArtsy	Investment and Financial Planning
12.	Mr. Vikas Sachdeva & Dr. Neil Sequeira	CEO Vice President - HR	Edelweiss Assest Management and Kolilaben Hospital (Reliance)	How students should prepare themselves in next two years to be corporate ready
13.	Mr. Rajesh Ramadurai	COO & Co - founder	Inzspera Healthsciences Ltd .	International Business in Pharma Industry
14.	Dr. Vinod K. Sharma	Vice President – Sales & Marketing	Unichem laboratories Ltd	Career guidance & opportunities in Healthcare
15.	Mr. Ankit Maniyar	Associate Research Director	Hansa Research	Market Research – Cost Benefit Analysis
16.	Mr. Sagar Bajaj	Associate Vice President	Emkay Global Financial Service Ltd.	Technical Analysis

17.	Mr. Shailendra Tripathi	AGM – Marketing,	Wockhardt Ltd.	Core Competence of Product Manager in Pharma
18.	Mr. Dinesh Chindarkar Ms. Ritika Kapur	Director & Co - founder Digital Lead,	MediaMedic Communications	Scope of Digital Marketing in Pharma
19.	Ms. Dipti Deepak Vaidya	Facilitator in Associate mode	Pragati Leadership and Free -Lancing Facilitator, Coach and Speaker to Indian French Organizations	Designing Training Programs using ID (Instructional Design) principles. Corporate Training as a Career
20.	Mr. Ankush Agarwal	Founder, CEO	Mint International	HR Career Pathways
21.	Ms. Sabina Bhanpurwala	CEO	Foam Home	Creativity and Innovation in Family Managed Business
22.	Mr. Prabhakar Bethi	Director	Zerticos Lifesciences Pvt. Ltd	Blue Ocean Strategy in Pharma industry

Under Graduate Interaction Club

No.	Name of the College Visited	Day and date	Speakers
1.	NCRD's Sterling Institute of Management, Mumbai	Tuesday, 9 th August 2016	Prof. Parag Mahulikar Prof. Ulhas Karkhanis
2.	St. Andrew's College, Mumbai	Tuesday, 9 th August 2016	Dr. Dinesh Harsolekar Dr. Svetlana Tatuskar
3.	C.U. Shah College of Pharmacy, Mumbai	Tuesday, 12 th August 2016	Prof. Parag Mahulikar Prof. Ulhas Karkhanis
4.	MET Institute of Pharmacy, Mumbai	Saturday, 19 th August 2016	Prof. Parag Mahulikar Prof. Ulhas Karkhanis

5.	NCRD's Sterling Institute of Management, Mumbai	Friday, 19 th August 2016	Prof. Parag Mahulikar Prof. Ulhas Karkhanis
6.	MET Institute of Pharmacy, Mumbai	Monday, 22nd August 2016	Prof. Parag Mahulikar Prof. Ulhas Karkhanis
7.	Shailendra Education Society, Mumbai	Tuesday, 23 rd August 2016	Dr. Svetlana Tatuskar Dr. Aradhana Goutam
8.	Sinhagad Institute of Pharmacy, Vadgaon	Friday, 26 th August 2016	Prof. Parag Mahulikar Prof. Ulhas Karkhanis
9.	Sinhagad Institute of Pharmacy, Narhe Campus	Friday, 26 th August 2016	Prof. Parag Mahulikar Prof. Ulhas Karkhanis
10.	MCE's Society's Allana College of Pharmacy, Pune	Monday, 29 th August 2016	Prof. Parag Mahulikar Prof. Ulhas Karkhanis
11.	Shrimati Kashibai Navle College of Pharmacy, Sinhagad Institute, Kondhwa Campus	Monday, 29 th August 2016	Prof. Parag Mahulikar Prof. Ulhas Karkhanis
12.	AISSM College of Pharmacy, Sangamvadi, Pune	Friday, 14th Oct, 2016	Prof. Parag Mahulikar Prof. Ulhas Karkhanis



**Dr. Harsolekar addressing the students
at St. Andrew's College**



**Students of MET being addressed by
Prof. Ulhas Karkhanis**

Faculty Activities : Striving for continuous improvement

FDPs / Seminars / Conferences attended

No.	Faculty Name	Program Title	Organizer and Venue
1.	Dr. Minu Mehta	AIFMB Thinktank Meeting	Asian Institute of Family Managed Business
2.	Dr. Minu Mehta	Interactive Meeting with Godrej Group Ltd	Walchand Hirachand Hall, Mumbai
3.	Prof. Gazia Sayed	NBA Workshop	GNVS Institute of Management, Mumbai
4.	Dr. Minu Mehta	CII's Banking Tech Summit 2016	CII, Taj Mahal Palace, Mumbai.
5.	Dr. Minu Mehta	Indian Merchants' Chamber (IMC) Interactive meeting with Dr. Subramanian Swamy	Walchand Hirachand Hall, Mumbai
6.	Dr. Minu Mehta	Mind Power Workshop	Dr. Jeetendra Adhia's Mind Power Workshop, Mumbai
7.	Dr. Suchismitaa Sengupta	ASSOCHAM Seminar on Financial Clinic for MSMEs	ASSOCHAM, Hotel Four Seasons, Mumbai.
8.	Dr. Svetlana Tatuskar	Seminar on Banking Innovation - Chintan, Manthan, Parivarthan	IMC, Hotel Taj Mahaal, Mumbai.
9.	Dr. Suchismitaa Sengupta	Indian Banking Industry- Challenge Ahead	IFA, Bandra Kurla Complex, Mumbai.
10.	Dr. Svetlana Tatuskar	2nd Summit on Asset Reconstruction Companies	ASSOCHAM, Hotel Four Seasons, Mumbai.
11.	Prof. Maithili Dhuri	2nd Summit on Asset Reconstruction Companies	ASSOCHAM, Hotel Four Seasons, Mumbai.
12.	Dr. Svetlana Tatuskar	CRISIL's training Programme on " Company Valuation : Concepts and Techniques "	CRISIL Ltd, Mumbai
13.	Prof. Mrunal Joshi	ICC Summit on Banking and Innovation	IMC
14.	Prof.Sonal Daulatkar	3rd International Conference on Management of Intellectual Property Rights and Strategy MIPS 2016	Shailesh J. Mehta School of Management (SJMSOM)
15.	Prof. Maithili Dhuri	Program on How to teach a Business Case	Vivekanand Education Society and Higher Education Forum

Judge/Session Chair/Lecture delivered outside the college

No.	Faculty Name	Organizer	Title of the Competition / Program
1.	Dr. Dinesh D. Harsolekar	Moderator of Panel Discussion on the conference theme "Microfinance in India- Sectoral Issues and Challenges"	Sasmira Institute of Management Studies & Research
2.	Dr. Vijay Bhangale	Chairperson for Question Paper setting Meeting of B.Pharm + MBA course (5 years integrated course)	NMIMS



Dr. Harsolekar moderating the Panel discussion at Sasmira



Dr. Harsolekar awarding the delegates with certificates at Sasmira

Papers Presented / Published

No.	Faculty Name	Title of Paper	Publication Details
1.	Prof. Gazia Sayed	Study of Satisfaction Level of MSMEs due to Microfinance using Discriminant Analysis: An Empirical Study	---
2.	Dr. Mahendra Sawant	Medicology Aspects of Medical Negligence in State of Maharashtra	International Journal of Multidisciplinary Research Review (IJMDRR)

3.	Dr.Mahendra Sawant	Impact of Transplantation of Human Organs Act, 1994 on Healthcare Services in State of Maharashtra	International Journal of Multidisciplinary Research Review (IJMDRR)
4.	Dr. Neeraj Dixit	Avero India Ltd: The rise and fall of a Great Indian Startup, Selling FMCG Products through door - to door selling.	The Case Centre (EECH)
5.	Prof. Sonal Daulatkar	Co-Creation with Stakeholders: The Key to Enhancing Sustainable Value.	International Journal of Social Ecology and Sustainable Development (IJSESD)

Centre of Excellence Activities

No.	Title of the Event	Topic	Speaker
1.	Design your future	Thursday, 21st July, 2016	Prof. Samish Dalal, Faculty, S. P. Jain School of Global Management
2.	Brexit and beyond	Saturday, 30th July, 2016	Dr. Minu Mehta and Prof. Siddarth Dabholkar



Prof. Dalal addressing a keen audience



Dr. Mehta and Prof. Dabholkar educating the student crowd on Brexit

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