

**Indian Educations Society's
Management College and Research Centre
Mumbai**

List of Executive Training Programmes for the A.Y. 2017-18

Sr.No.	Company's name	Topics	Day & Date	Faculty Incharge	Nos.of participants	Venue	Time
1	Indoco Remedies Ltd	Introduction to Pharmaceutical marketing. Marketing strategy OTC marketing Business Strategy Distribution and Logistics Management Pharma Legal Aspect and Regulatory Affairs Human Capital Management IT for Mangement Financial Decision Making	1 st October 2016-14 th October 2017	Prof. Jyotsna Munshi	2	IESMCRC	Every Saturday 2 sessions
2	Usha Pravin Gandhi College, Mumbai, Virleparle	FDP on Research Methodology	Tuesday, 12th December and Wednesday, 13th December, 2017	Dr. Svetlana Tatuskar, Dr. Aradhana Goutama and Prof. Ritu Sinha	39	Usha Pravin Gandhi College, Mumbai, Virleparle	2.30 pm to 5.30 pm
3	Afcons Infrastructure Ltd.	Finance for Non-Finance Executives	Thursday, 22nd March and Friday, 23rd March, 2018	Dr. Dinesh D. Harsolekar	40	Afcons Conference Hall, Andheri West	9.30 am to 5.30 pm
4	Central Bank Training Centre	Corporate Readiness	Monday, 26th March, 2018	Prof. Prajakta Dhuru	38	Central Bank Training Centre	10.00am to 5.00 pm
5	Dena Bank Training Centre	Train the Trainer	Friday, 16th March, 2018	Prof. Prajakta Dhuru	20	Dena Bank Training Centre	10.00 am to 5.00 pm
6	Central Bank Training Centre	Corporate Readiness	Monday, 7th April, 2018	Prof. Prajakta Dhuru	35	Central Bank Training Centre	10.00am to 5.00 pm

7	Central Bank of India and Dena Bank Training Centre	Communication Skills	Friday, 11th May, 2018	Prof. Prajakta Dhuru	30	Central Bank of India and Dena Bank Training Centre	11.30 am to 3.15 pm
8	Central Bank Training College	Developing interpersonal skills Self-Motivation: The need to focus on your strengths	Tuesday, 22nd May, 2018	Prof. Prajakta Dhuru	25	Central Bank Training College	1.45 pm to 4.45 pm
9	Central Bank Training College	Developing interpersonal skills Self-Motivation: The need to focus on your strengths	Tuesday, 29th May, 2018	Prof. Prajakta Dhuru	30	Central Bank Training College	1.45 pm to 4.45 pm
10	Central Bank Training College	Listening Skills	Thursday, 31st May, 2018	Prof. Prajakta Dhuru	35	Central Bank Training College	1.45 pm to 4.45 pm
11	Acropolis Institute of Technology and Research, Indore	Exploratory data analysis and Its tool	Thursday, 8th February, 2018	Dr. Aradhana Goutam	45	Acropolis Institute of Technology and Research, Indore	9.30 am to 1.30 pm