

ANVESHA

The Journal of Management

Abstract Compilation

Vol. 9 No. 1	Jan - Mar 2016	ISBN 0974-5467

RESEARCH PAPERS

Valuing a Deal - Kotak Mahindra Bank & ING Vysya Bank: A Case Study K. S. Rao, K. Phani Kumar

Factors Affecting Quality of Work Life among Academicians Barkha Gupta, Anukool Manish Hyde

Factors Affecting Consumerism of Green Cars: An Empirical Study Dr. Asif Ali Syed, Nimisha Mishra

Social and Financial Performance of Microfinance Institutions: Is there a Tradeoff ? Dr. Kamlesh Gakhar, Dr. Meetu

Prediction of Satisfaction for Online Taxation: An Empirical Study *Bharti Motwani*

Regional Rural Banks in India: A Study on the Operation of Assam Gramin Vikas Bank Dr. G.P. Bhandari

BOOK REVIEW

SUPERFORECASTING: The Art & Science of Forecasting Devaki Nadkarni

Included in ProQuest and EBSCO Databases

Editorial Advisory Board

Dr. Pankaj Kumar Professor – HRM Indian Institute of Management Lucknow

Dr. S. K. Jain Professor & Head Deptt. of Mgmt Studies IIT Delhi

Dr Hariom Upadhyay Director (MCA program) ABES Engineering College, Ghaziabad

Dr. R. B. Smarta Managing Director Interlink Marketing Consultancy Pvt. Ltd., Mumbai

Dr. Saji Krishna Professor – Marketing Indian Institute of Management, Lucknow

Dr. Vinod Kr. Jain

Professor Logistics, Business and Public Policy Department, Associate Director, Research Robert H. Smith School of Business University of Maryland, College Park

Dr. Devanathan Sudarshan Dean Gatton Business School Kentucky University, USA

Prof. Parag Mahulikar Dean IES Management College and Research Centre Mumbai

Dr. Sanjay Rastogi Associate Professor – Decision Sciences IIFT, New Delhi. Dr. Neeraj Dixit Associate Professor - Marketing IES Management College and Research Centre, Mumbai

Dr. Sanjay Kaushik Professor Punjab University, Chandigarh

Dr. G Sridhar Associate Professor – Marketing Indian Institute of Management Kozhikode

V. Ranganathan Professor, Economics & Energy RBI Chair Professor on Infrastructure Indian Institute of Management Bangalore Bannerghatta Road, Bangalore

Chief Patron	: Dr. Dinesh D. Harsolekar Director IES Management College and Research Centre
Chief Editor	: Prof. Parag Mahulikar
Associate Editor	: Prof. Ritu Sinha

About the Journal

Anvesha-Journal of Management is an academic forum for encouragement, compilation and dissemination of research on various aspects of management and business practices. It includes original empirical research as well as theoretical and conceptual works related to the field of management. It also publishes case studies, critical evaluation of existing business models and theories, and reviews of the latest books relevant to the scope of the Journal.

Anyesha is a quarterly refereed Journal. All papers go through blind review process by peers. Based on the reviewers' recommendations, highly competitive papers are considered for publication. The Journal is to provide a platform for discussion and debate, thus aiding towards development of new processes in Management Theory and Practice.

The information and opinion appearing in the papers/articles are the sole responsibility of the author(s) and do not reflect the opinion of the editor and the Institute.

All correspondence may be addressed to:

The Chief Editor – **Anvesha** IES Management College & Research Centre 'Vishwakarma' M.D.Lotlikar Vidya Sankul, 791, S.K.Marg, Bandra Reclamation, Bandra (W), Mumbai 400050 **Email:** anvesha.ies@gmail.com, **anvesha@ies.edu**

Anvesha is included in the ProQuest and EBSCO database. You can access the ProQuest and EBSCO website if your institution is a member.

Copyright ©Vol-9 Issue-1, 2016, IES Management College and Research Centre

ANVESHA

A Journal of IES Management College & Research Centre

----- CONTENTS

From The Editor's Desk

Research Papers

Valuing a Deal - Kotak Mahindra Bank & ING Vysya Bank: A Case Study K. S. Rao, K. Phani Kumar

Factors Affecting Quality of Work Life among Academicians *Barkha Gupta, Anukool Manish Hyde*

Factors Affecting Consumerism of Green Cars: An Empirical Study *Dr. Asif Ali Syed, Nimisha Mishra*

Social and Financial Performance of Microfinance Institutions: Is there a Trade-off? *Dr. Kamlesh Gakhar, Dr. Meetu*

Prediction of Satisfaction for Online Taxation: An Empirical Study *Bharti Motwani*

Regional Rural Banks in India: A Study on the Operation of Assam Gramin Vikas Bank *Dr. G.P. Bhandari*

Book Review SUPERFORECASTING : The Art & Science of Forecasting *Devaki Nadkarni*



Abstract Compilation



Valuing a Deal - Kotak Mahindra Bank and ING Vysya Bank : A Case Study

Consolidation is one of the notable trends in the banking sector adopted for the growth of Indian Banking Industry. One of the tools used for consolidation is Mergers and Acquisitions (M&A) that bring in cost reduction and increasing revenue. M&A is driven with the objective of leveraging the synergies expected to arise out of the consolidation. It helps banks to save the costs that are incurred on opening of new bank branches. Competition is minimized when there is less number of banks leading to an increased market share. M&A also helps in better utilization of resources. The Indian banking sector has witnessed many M&As in the recent past. The last decade saw some big players like the ICICI bank and HDFC bank acquiring Bank of Rajasthan and Centurion Bank of Punjab. In addition to this, two public sector banks, United Bank of India and Dena bank are also getting merged with bigger entities. The given case study analyzes the takeover deal of ING Vysya bank by Kotak Mahindra bank and the synergies gained by the deal.

K. S. Rao¹ Professor, Dept. of Commerce & Management Studies, Andhra University, Visakhapatnam, Andhra Pradesh, India. K. Phani Kumar² Assistant Professor, School of Management Studies, Vignan University, Guntur, Andhra pradesh, India, author can be contacted at katuri.phanikumar@gmail.com

Keywords: Mergers and Acquisitions, Banks, ING Vysya bank, Kotak Mahindra bank

Factors Affecting Quality of Work Life among Academicians

Quality of Work Life in an organization is essential for the smooth running of organization and success of its employees. Given the amount of time spent at workplaces; quality of work life becomes more important for the employees and the organizations. If employees perceive an organization as offering a good Quality of Work in return for their contribution to an organization, then it is likely that employees will report higher levels of performance and job involvement. Quality of Work Life (QWL) can be defined as the satisfaction of an employee develops for his or her career, allowing them to enhance their personal lives through their work and work environment. Various factors affect an employee's Quality of Work Life. This research study attempted to find out the factors that have an impact and significance influence on quality of work life of academicians in Indore City. Data were collected from 85 faculties of various institutes of Indore city. Factor analysis was used to identify the factors, which are contributing in Quality of Work Life. The study identified seven factors with the help of SPSS software namely: HRD Climate, Challenging Work Environment ,Motivational Climate, Disciplined Work Life,Organizational commitment, Team Work , Healthy Employee- Management Relations.

Barkha Gupta¹ Faculty, Shri RGP Gujarati Professional Institute, Indore, author can be contacted at barkhagupta25@gmail.com Anukool Manish Hyde² Anukool Manish Hyde, Associate Professor and Head-HR, Prestige Inst. of Management and Res., Indore, author can be contacted at anukool_h@rediffmail.com

Keywords: Quality of work life, Challenging Work Environment, Disciplined Work Life, Organizational commitment, Team Work,

Factors Affecting Consumerism of Green Cars: An Empirical Study

Environment protection is now a general concern which has penetrated into every field of business application. Realizing the fact, organizations have ingrained general ecological principles into their operations, marketing and interaction with the world at large. As India is considered to be a complex market which consists of diversified interest groups, it becomes a challenge to trace the response of these green marketing initiatives. Awareness of the environmental issues is generally limited to metros and big cities only. This paper is an attempt to explore the different dimensions of green consumerism. Author has selected a segment to study which is Automobile Industry – Green/Hybrid Cars. The focus of this paper is two-fold: first, identifying possible factors influencing green car purchase through exploratory research, second, reducing the factors to specific broad categories by Factor Analysis and chi-square test is used to find an association between age and preference of green car purchase. The green cars have a positive scope in near future but it will take some time for the Indian buyers to accept the same. Thus, it becomes responsibility of the marketers to educate the customers regarding the green cars and its benefits.

Dr. Asif Ali Syed¹ Assistant Professor, Faculty of Management, Aligarh Muslim University, Aligarh Nimisha Mishra² Assistant Professor, Balaji Institute of Telecom & Management, Pune

Social and Financial Performance of Microfinance Institutions: Is there a Trade-off?

The simultaneous achievement of social and financial objectives assigned to microfinance institutions is a challenge. Therefore, these institutions are facing a trade-off that can lead to mission drift. With the help of a purposive sample of 40 Indian microfinance institutions' data for eight years, from 2005 to 2012, the present study has been attempted to verify the existence of trade-off between social and financial performance of microfinance institutions. To test such existence of trade-off, the study estimated a model while referring to D'Arcimoles and Trebucq (2002)'s study dealing with the link between corporate financial performance and social performance in French context. Our results identified several significant and non-significant results that were sometimes contradictory. The number of cases contradicting the existence of trade-off was more than the number of cases supporting such existence of trade-off. We can therefore conclude that microfinance institutions can simultaneously achieve their social objectives and financial goals.

Dr. Kamlesh Gakhar¹ Professor, Institute of Management Studies and Research, Maharshi Dayanand University, Rohtak, author can be contacted at kamleshgakhar09@gmail.com Dr. Meetu² Institute of Management Studies and Research, Maharshi Dayanand University, Rohtak, author can be contacted at meetugupta.dbe09@gmail.com

Key words: Microfinance institutions, Social performance, Financial performance, Trade-off, Depth of outreach, Panel data.

Bharti Motwani¹ Faculty, Prestige Institute of Management and Research, Indore, author can be contacted at bharti_motwani@pimrindore.ac.in

Prediction of Satisfaction for Online Taxation: An Empirical Study

Tax e-filing is one of the e-government services that have been adopted by many developed countries today, where the public has to emancipate their responsibility to the government through online tax filing. Despite the rapid adoption of e-tax filing in many countries, researchers have argued that there is a need to study the factors contributing to the satisfaction of online taxation. This paper attempts to develop an understanding of the factors that influence citizens' satisfaction of electronic tax filing services. The results revealed that the factors like Perceived ease of use of use, Perceived usefulness, Perceived security and Perceived attitude significantly affect the satisfaction of the citizen towards the adoption of electronic tax filing .The study will serve as a useful guideline for strategies development in promoting e-government services, particularly the e-tax filing service.

Keywords— Attitude, E-taxation, Security, Usefulness.

Regional Rural Banks in India: A Study on the Operation of Assam Gramin Vikas Bank

The Assam GraminVikas Bank (AGVB) was set up on 12^{th} January, 2006 by amalgamating the erstwhile PragjyotishGaonlia Bank, LakhimiGaonlia Bank, CacharGramin Bank and SubansiriGaonlia Bank as per provision under section 23(A) of RRB Act, 1976. Present paper is an attempt to know the working performance of the AGVB from period 2005 to 2013-14. To understand the substance, broad areas included in the study are branch network, deposit and advances, expenditure, income and profit scenario of the Bank over the years. Analyses on above areas have been done primarily with the available data collected from the annual reports of AGVB. For depth understanding statistical tools like, compound annual growth rate (CAGR), percentages, averages, charts etc. are used and results shown in required areas. The study ends up showing some of the important findings in the conclusion.

Dr. G.P. Bhandari¹ Associate Professor, Assam Kaziranga University, Jorhat, govind@gmail.com

Key Words : AGVB, Branch Network, Deposits and Advances, Income, Expenditure, Profit.

JOURNAL SUBSCRIPTION FORM

The annual Subscription rates, including postage, are as follows:

	Institutional	Individual
Within India	Rs. 1000	Rs. 600
Within SAARC Countries	US\$ 50	US\$ 30
Rest of the World	US\$ 100	US\$ 50

The subscription order should be accompanied by payment in the form of Bank Draft drawn in favour of "IES-MCRC", payable at Mumbai.

Name:
Position (If Individual):
Organization:
Mailing Address:
Telephone:
Fax:
Email:

Payment Details:

Bank Draft/ Cheque at par drawn in favour of "IES-MCRC", payable at Mumbai		
DD No.	Dated:	

Date:

Signature:

Mail to:

The Chief Editor – Anvesha, IES Management College & Research Centre 'Vishwakarma' M. D. Lotlikar Vidya Sankul, 791, S.K.Marg, Bandra Reclamation, Mumbai - 400 050

Guidelines for Authors

The editors invite original unpublished empirical and theoretical papers, case studies and scholarly articles consistent with the scope of the journal.

- **Review Process**: All contributions submitted for publication will be subjected to peer-review. To allow blind review, authors are advised to provide their identification, affiliation etc. in a separate sheet and not in the main text. The Chief Editor reserves the right of making editorial amendments in the manuscript to meet the journal's standards.
- **Format**: Articles/Papers (3000-8000 words), and book reviews should be neatly typed as Word document on one-side of A4 size paper with double spacing in Times New Roman, 12-point font size justified text. The author(s) must also submit the soft copy of article/paper either in a CD or through e-Mail.
- **Cover page** should provide the title of the paper, name(s), designation and contact details of the author(s), along with a short biography of the author(s) within 100 words.
- The paper should be accompanied with an Abstract (150-300 words) and a list of keywords included in the paper.
- **Footnotes** to the text should be avoided. If required, they should be numbered consecutively and presented as endnotes.
- **Citations** of other works should be limited to the name of the author and year of publication. Short quotations should be included in the text within parentheses, while quotations of more than 30 words should be placed in a separate paragraph indented from the main body of the text.
- **References** should be indicated in the text by giving the name of author(s), with the year of publication in parentheses. All references should be alphabetically listed at the end of the paper in the following standard APA format:

Books: Gregory, James R & Wiechmann, Jack G. (2002) *Branding across borders: a guide to global brand marketing*. Chicago: McGraw-Hill.

Journal Articles: Joseph, H. (1997) Social Work with Groups: A Literature Review, *The Indian Journal of Social Work*, 58(2), 195–211.

Conference Papers: Mehta, Minu (2007) 'Entrepreneurship & empowerment of women; how & why', paper presented at the *International Conference on Empowerment of Women, CHM College of Arts, Science & Commerce, 28-29 May*

Dissertations: Ahmed, Shahid (1994) 'An analysis of globalisation of Indian economy' M.Phil Dissertation, Maharshi Dayanand University, Rohtak

- In the covering letter accompanying the manuscript, the author(s) should certify that the manuscript has neither been published anywhere nor is it being considered elsewhere for publication.
- The authors should obtain copyright clearance for the information and data used in the manuscript
- Copyright of all accepted papers for publication and use in any form/format will vest with IES Management College.

For online submission of articles/papers, files can be attached in the email addressed to the Editor, Anvesha and sent to anvesha.ies@gmail.com<u>or anvesha@ies.edu</u>. In the Subject Column, indicate "Article for the Journal". The manuscript should be sent on the following address:

The Chief Editor - **Anvesha** IES Management College & Research Centre 'Vishwakarma' M.D.Lotlikar Vidya Sankul, Opp. Lilavati Hospital, Bandra Reclamation, Bandra (W), Mumbai 400050

Call for Paper

Anvesha, the Journal of IES Management College and Research Centre, is an academic forum for encouragement, compilation and dissemination of research on various aspects of management and business practices. It includes original empirical research as well as theoretical and conceptual works related to the field of management. It also publishes case studies, critical evaluation of existing business models and theories, and reviews of the latest books relevant to the scope of the Journal.

Anvesha, The Journal of Management is a quarterly publication offering researchers more opportunity to publish their papers / articles. It has ISSN No. 0974-5467 and is available online through ProQuest and EBSCO databases. All articles are subjected to a double blind refereeing process. For the forthcoming issue, scholars/authors are requested to send their contribution to anvesha.ies@gmail.com, anvesha@ies.edu

The last date for the paper submission is Dec 16, 2016.

The authors of selected papers are awarded with suitable honorarium.



Indian Education Society's Management College and Research Centre

'Vishwakarma' M. D. Lotlikar Vidya Sankul,791, S. K. Marg, Bandra Reclamation, Mumbai - 400 050. INDIA.
Tel. No. +91 22 61378329 / 61378349 / 61378329 Fax: +91 22 61378444 E-mail: anvesha.ies@gmail.com, anvesha@ies.edu Web: www.ies.edu/management Also available at search.proquest.com